



Pricing Offer

Grainger Category Discounts*

Additional Category Discounts available on Grainger’s Public Safety award #121416-WWG per Grainger’s Sourcewell Facility MRO award #121218-WWG:

Sourcewell MRO Categories	Current CRP Discount
Air Filters	40%
Batteries	19%
Cleaning Equipment & Supplies	22%
Electrical Supplies	23%
Fasteners	30%
HVAC Supplies	17%
Lab Supplies	15%
Lighting/Lamps/Ballast	22%
Lubricants, Adhesives, Sealants & Tape	10%
Material Handling, Storage & Packaging	15%
Measuring Tools & Test Instruments	6%
Motors & Power Transmission	19%
Outdoor Equipment	12%
Paint	10%
Plumbing	20%
Pumps & Pneumatics	6%
Safety	19%
Security	15%
Hand Tools	14%
Power Tools	11%
Welding, Machining & Cutting	10%

General Catalog Discounting: Grainger recognizes the operational importance to provide members access to MRO items that fall outside the market basket which may not be aligned to a category. **Grainger provides a 5% discount off its CRP Price on products that fall outside market baskets and defined category discounts.**

Large Order and Volume Discounts: Grainger has years of experience working with Sourcewell Members on individual projects and discounted pricing. Grainger will continue to work with Sourcewell Members to leverage additional discounts for large, single orders, based on size and scope.

Customer Specific Pricing (CSP): Grainger recognizes the importance of providing Members with relevant pricing for specific products in special circumstances. Deeper discounted pricing can be sought in the form of Customer Specific Pricing (CSP) as it relates to specific opportunities.

* **Category Discounts:** Our offer encompasses significant discounting across the above categories. These category discounts are applied to Grainger's Contract Reference Price (CRP). For Sourcewell Members, CRP is found on [Grainger.com](https://www.grainger.com) when Members log into their account. The CRP at the time of purchase will be the price to which any contract discounts will be applied. The offered category discounts are fixed through the life of the contract across the above categories.

Grainger reserves the right to adjust pricing to reflect market conditions, as provided in Section 11 (Sourcewell's Vendor Price & Product Change Form, referenced in RFP #121218). These adjustments may include unforeseen significant increases in supplier's costs resulting from changes in laws or regulations, impositions of tariffs, currency fluctuations, increases in commodity prices, or other changes in conditions not reasonably foreseeable to Grainger.